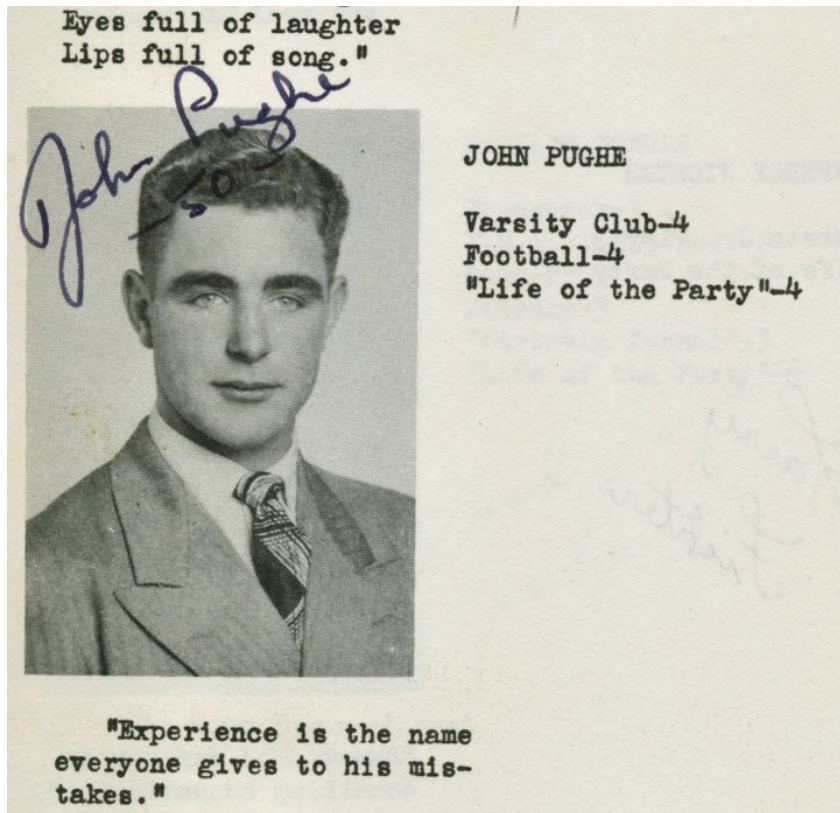


**John Edward Leofric Pughe**, son of Thomas Norman Leofric "Leo" (1908-1976) and Mary Caroline (Williams) (1912-2004) Pughe, was born 18 October 1932, Barmouth, Gwynedo County (historic Merionethshire County), Wales. The Pughe family settled in the United States in 1948. John's father, Leo, was an aerospace engineer.

*1950 Okemos Tomahawk*

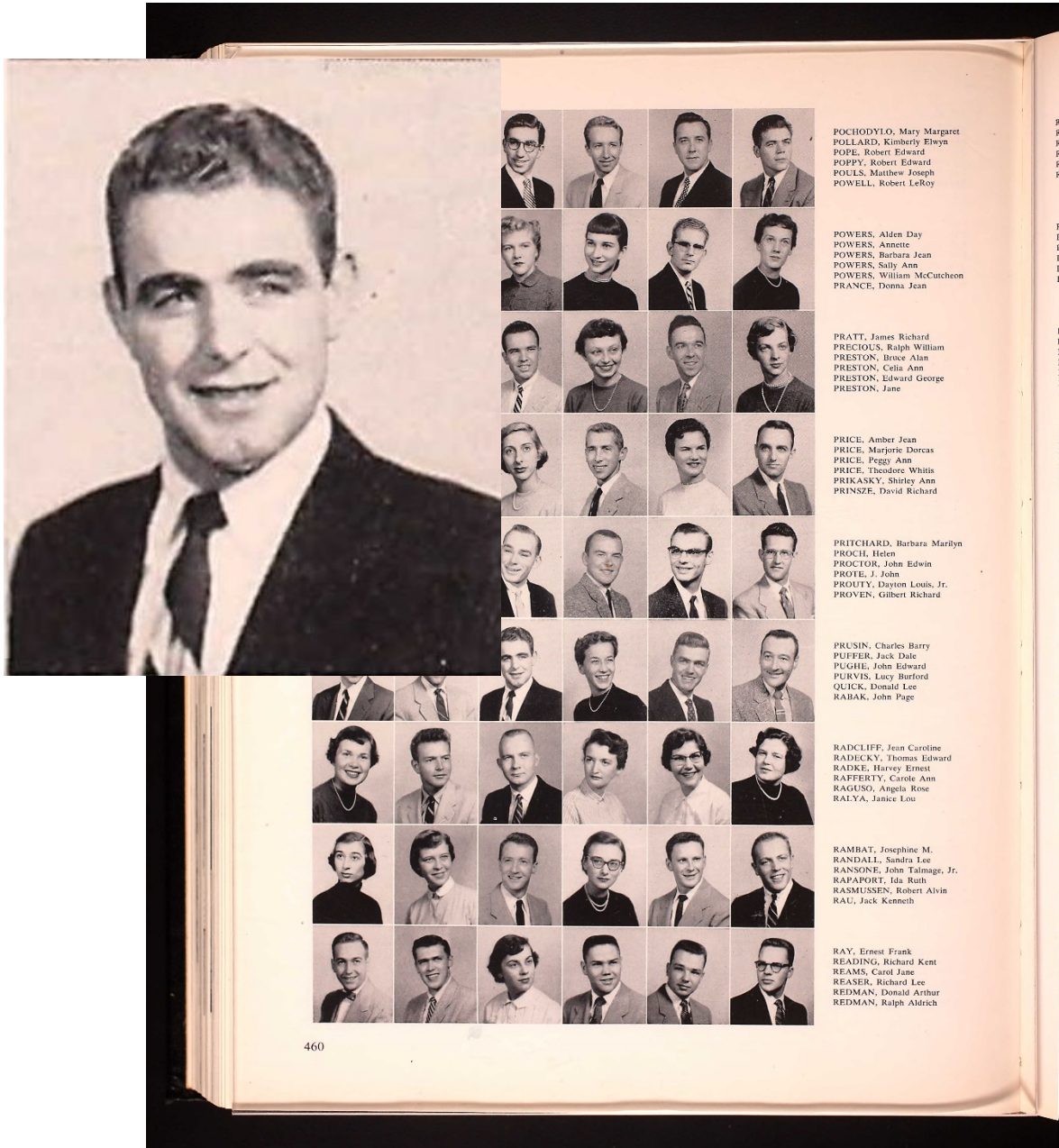


John graduated in 1950 from Okemos High School and furthered his education with a bachelor's degree in business administration from Michigan State University in 1955.

*Lansing State Journal (Lansing, Michigan) Monday 8 March 1954*

## **LANSINGITE HEADS ROTC HONORARY**

John Pughe, Lansing junior at Michigan State college, was elected deputy provost marshal Sunday of provost court, ROTC military police honorary fraternity at the college.



On 27 August 1955, Flint, Genesee County, Michigan, John married Frances Mary Udvarnoky. Frances was born 19 Mary 1935.

Lansing State Journal (Lansing, Michigan) Tuesday 30 August 1955

**UDVARNOKY-PUGHE**

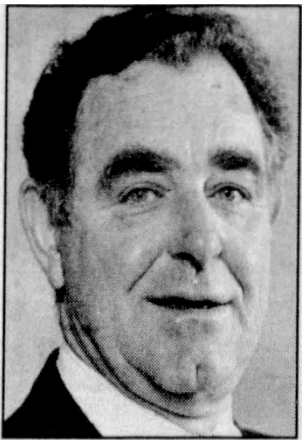
Three hundred guests gathered in Flint's First Baptist church Saturday evening for the wedding of Miss Frances Mary Udvarnoky and John Edward Pughe.

Rev. Franklin D. Elmer officiated at the candlelight ceremony.

The bride is the daughter of Mr. and Mrs. Charles Udvarnoky of Flint and her husband is the son of Mr. and Mrs. Thomas N. Pughe, 1420 N. Pennsylvania ave.

The bride chose a train gown of Chantilly lace and nylon tulle over slipper satin. A double-crown trimmed in iridescent sequins and seed pearls held her fingertip hand-rolled veil and she carried a white Bible topped with a white orchid.

Wearing ice blue crystalette gowns trimmed in lace were Miss Shirley Meade, maid of honor, and bridesmaids Miss Atheida Hunter of Flushing and Aelwyn and Marianne Pughe, sisters of the bridegroom.



JOHN E. PUGHE

Barbara Nagy of Vassar, cousin of the bride, was flower girl.

After marriage and graduation from MSU John continued his education and received a master's degree in 1965. He was employed over the years for his management expertise by Martin Marietta, Bendex Corporation, Allied Signal and Micro Precision. In the 1980's he was president of the National Association of Purchasing Management.

*The Times Herald (Port Huron, Michigan) Sunday 15 February 1987*

## **INTERNATIONAL COMPETITION GIVES BUYERS NEW LESSONS**

Detroit - The effect of international competition goes beyond the way American companies manufacture and sell things. It also is changing the way they buy things.

That is one of the comments made in a recent interview by **John E.**

## International competition gives buyers new lessons

By **WALTER B. SMITH**  
Gannett News Service Reporter

DETROIT — The effect of international competition goes beyond the way American companies manufacture and sell things. It also is changing the way they buy things.

That was one of the comments made in a recent interview by John E. Pughe, this year's president of the National Association of Purchasing Management, an organization of professional buyers for corporations, government agencies and other institutions.

Pughe — whose regular job is director of material resources for Allied-Signal Inc., of Morristown, N.J. — was here to speak at a joint meeting of the Purchasing Management Association of Detroit and its counterpart in Windsor, Ontario, the Essex-Kent unit of the Purchasing Management Association of Canada.

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He said the quantity and variety of things being bought from abroad is growing, and the people doing the buying need to learn new skills. The association has training programs to help them.

"We are now dealing in the international arena," he said.

Pughe said American companies that want to sell things abroad often are required to reciprocate by buying things from abroad — perhaps for their own use, perhaps for use by other American companies through barter arrangements.

"This creates a need for more sophisticated buyers," Pughe said.

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*1987 Tampa Bay Times, January 26, 1987*

## Smaller firms key to better economy, speaker says

by **Charles A. Jaffe**

**F**or the United States to reverse current economic trends and improve its economy, "it will have to stop dealing in a free-trade environment," and industrial companies will have to get smaller and more competitive.

That was the message John E. Pughe, president of the National Association of Purchasing Management, brought to town recently when he spoke with the Purchasing Management Association of the Florida Gulf Coast. Pughe, corporate director of material resources for the New Jersey-based Allied Corp., said the face of American industry is changing due largely to foreign competition.

"Industry has to take the lead; we don't want all of this to be government intervention," Pughe said. "But if something is not done to curtail the number of goods manufactured elsewhere and imported into the United States, then we'll see a continuing exodus of industry and technology from this country."

Currently, there are 600,000 "purchasing professionals" in the United States, Pughe said. The total is divided equally between people buying for industrial companies, governments and institutions, and service/retail industries.

"By the year 2000, the industrial sector of purchasing managers will be reduced by half, and the government group will be down 25 percent," Pughe said. "The number of purchasing professionals in service and retail businesses, meanwhile, will double."

The primary reason companies and individuals buy supplies from abroad is that there is similar or better quality available at lower prices, Pughe said. Purchasing managers, like consumers, want the most for the least amount of money.

Pughe said he expects to see a long-term resurgence in manufacturing in the United States, "but it will be in the smaller companies that are able to reduce labor and manufacturing costs."

To help domestic industry grow, Pughe advocated a variety of protection measures, including

so-called offset programs. Under those plans, a foreign company exporting to the United States must guarantee that a certain percentage of the product is made in this country. It is a strategy that many foreign countries use to get American companies to build factories overseas.

In addition, Pughe said that tax reform may drive some companies to produce goods elsewhere. The loss of the investment tax credit and reduced depreciation schedules brought on by new tax laws make it more expensive to improve facilities in this country, and more cost-effective to manufacture elsewhere.

"There needs to be some return or some incentive so that we don't import all goods," Pughe said. "There needs to be a reason to produce something here, and with that you can't have a totally free-trade environment."

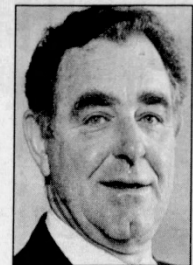
But while advocating protectionism, Pughe acknowledged that not

all domestic companies would be willing to change their current buying ways. "They might agree to protectionism — and the purchasing profession has been pretty loyal to companies in this country — but American companies don't want to be told how to purchase," Pughe said. "They don't want to be told not to buy from foreign suppliers, especially if it's going to cost them a little money."

In addition to discussing protectionism and the decline in American industrialism, Pughe predicted a "mushy economy that will wallow through 1987."

Purchasing management information is considered a good predictor of the economy, because it shows trends as they develop, particularly the confidence purchasing agents have in future performance.

"There isn't going to be a lot of growth this year in most sectors of the economy," Pughe said. "Farming and construction will continue to hurt, and you can only expect a growth rate of about 5 percent. It won't be a bad year, but it's not going to be the greatest either." ■



**JOHN E. PUGHE**

*Charles A. Jaffe is a staff writer for the Times.*



"This creates a need for more sophisticated buyers," Pughe said.

John and wife Frances moved between Michigan, New Jersey and Florida. They celebrated 3 children and 44 years of marriage before John died 25 May 1990, Morris County, New Jersey. John's was interred Forest Lawn Memorial Gardens, Pompano Beach, Broward County, Florida.

*South Florida Sun Sentinel (Fort Lauderdale, Florida) Thursday 31 May 1990*

**PUGHE** - John E., 57 died Friday, May 25, 1990 at his residence in Mendham Township. NJ. Born in Barmouth, Wales, he came to the U.S. in 1948. He lived in MI and FL before moving to Mendham Township, NJ 7 years ago. Mr. Pughe has also maintained a residence in Ft. Lauderdale for the past year. Mr. Pughe was Corporate Director of Purchasing for Allied Signal, Morristown, NJ for 9 years, retiring in 1989. He was also employed as Managing Director of Micro Precision, Tampa for the past year. His previous employment included Bendix Corporation, Ft. Lauderdale from 1965 until 1980 and Martin Marietta of Orlando from 1958 until 1965. He received his Bachelors in Business Administration from Michigan State University in 1955 and his MBA from Rollins College, Winter Park, FL in 1965. He was listed in Who's Who in American Business Men in 1984 and served as President of the National Association of Purchasing Managers from 1987-1988. A Trustee of Coral Ridge Presbyterian Church, Ft. Lauderdale, he also served as President of the Men's Association and as a Sunday School Teacher. He was President of the Welsh Cambrian Society. Survivors include his wife, Frances Mary Pughe; two sons, Charles E. of Orlando, FL and Thomas Jo of Ft. Lauderdale; daughter, Roberta Mary Pughe-Sanford of Bridgewater, NJ; mother, Mary Caroline Pughe of Orlando, FL; brother Thomas A. of Orlando, FL; two sisters, Aelwyn Thomas of Denver, CO and Marianne Packer of Wolverine Lake, MI and two grandsons. Funeral Service will be Saturday, June 2, 1990, 1 pm at Coral Ridge Presbyterian Church, Ft. Lauderdale. Interment, Forest Lawn North Cemetery, Pompano Beach.